

# **Mehdi Ebrahimi**, MBA (PPM)

**Mehdi Ebrahimi** is a project management practitioner for more than 13 years. He has worked in Iranian developing petrochemical industry in different positions from site engineer to operation manager. Sine last eight years, he is working as a project management researcher, trainer, consultant, and assessor, and he has some articles in Project Management. "Project Performance Improvement through Developing & Utilizing Assessment Model", is his recent research. Furthermore, he is broadly interested in concerns related to strategic management, marketing as well as economic growth and development.



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## **Education**

- **Master of Business Administration (MBA),** Asia Pacific International College, Sydney - Australia,  
2007- 2009, General Major, 60 units on various managerial topics
- **Chemical Engineering-Petrochemical industries,** Bachelor of Science (BS), Azad University – Mahshahr Branch, 2000-2005, 144 units, Mahshahr- Iran

## Awards and Certificates

### **International Project Management Association (IPMA) Member**

**Portfolio, Program and project management professional course**, Iranian National Petrochemical Company, 2007

**Advanced course on construction & Project Management**, Center of excellence in Architectural Technology, University of Tehran, 2010

**National Project Management Assessor**, Certified assessor for national project management award based on PEM®, IPMA (International Project Management Association: Iran branch), 2009

**External Assessor of CPM3® (Comprehensive Project Management Maturity Model)**, Iranian National petrochemical project management research and development center , 2008

**Trainer and Independent Assessor of PBOEM®**, Iranian national petrochemical project management research and development center, 2007

**Strategic project management**, Center of excellence in Architectural Technology, University Tehran, 2009

**Project financing and Engineering economy**, Center of excellence in Architectural Technology, University Tehran, 2009

**Project risk management**, Center of excellence in Architectural Technology, University Tehran, 2009

**Value engineering**, Center of excellence in Architectural Technology, University Tehran, 2009

**Principals of law, bill of quantities and general conditions of contract**, Center of excellence in Architectural Technology, University Tehran, 2009

**Project knowledge management**, Center of excellence in Architectural Technology, University Tehran, 2009

**Principles and tactics of negotiations and Methods of decision making in management**, Center of excellence in Architectural Technology, University Tehran, 2009

## Publications

### **Articles and Publications**

**Project Performance Improvement through Developing & Utilizing Assessment Model**; IPMA 25<sup>th</sup> World Congress; Brisbane, Australia; October 9<sup>th</sup>-12<sup>th</sup> 2011

**PM Competence-based Assessment & Training System for Petrochemical Industries of Iran**; IPMA 25th World Congress; Brisbane, Australia; October 9<sup>th</sup>-12<sup>th</sup> 2011

**Improve the performance; Applying maturity model in petrochemical projects**; Third Annual American Business Research Conference; Adelphi University, Long Island; New York, USA; June 6<sup>th</sup>-7<sup>th</sup> 2011

**Improving HR competencies in petrochemical industries**; Third Annual American Business Research Conference; Adelphi University, Long Island; New York, USA; June 6<sup>th</sup>-7<sup>th</sup> 2011

**Project Management On-the-job or Competence-based Training in Petrochemical Industries; Applying Modern Technology**; Interdisciplinary Conference of AHLIST 2011; University of Houston; TX, USA; May 20<sup>th</sup>-22<sup>nd</sup> 2011

**Practical Risk management in petrochemical industries; A case study** International Project management Association Expert Conference; Zurich, Switzerland; 17<sup>th</sup>-18<sup>th</sup> February 2011

**Service Adoption Optimization, A Case Study**; International Journal of Mobile Marketing, Winter 2010.

## Education services

| <u>Course Title</u>   | <u>Course Description</u>   |
|---|---|
| <b>Strategic Project Program Portfolio Management</b>                         | Rahbaran has served as a pioneering national center for the development of managerial and technical training in Iranian Petrochemical industries. Rahbaran training programs fall into four categories of “integrated programs”, “functional courses”, “tailor-made programs” and “competency based trainings”. Competency based trainings, among others, belongs to MBA program in Project Management, which is conducted by corporation of Asia Pacific International College and Rahbaran. Mehdi Ebrahimi has conducted many courses as a mentor since 2009.   |
| <b>Project/Program Scope, Time &amp; Cost Management</b>                      |   |
| <b>Project and Program HR, Communication &amp; Integration Management</b>     |   |
| <b>Project/program business case determination, assessment and management</b> | The National Petrochemical Company (NPC), a subsidiary to the Iranian Petroleum Ministry, is owned by the government of Iran. It is responsible for the development and operation of the country's petrochemical sector. Over these years, it has expanded the range of its human resources. In this regard they have planned considerable amount of professional training of managerial and leadership dimensions of portfolio, program and project human resource management. Mehdi Ebrahimi has the experience of giving some lectures and courses in these areas.   |
| <b>Project-Program Leadership and Change Management</b>                       |   |
| <b>Assessment &amp; Development Project Based Organizations</b>               |   |
| <b>Venture-Project Economics and Finance</b>                                  | National Iranian Oil Refining & Distribution Company has been formed more than one decade ago and started its activities in a new framework and structure. Nevertheless, this company can be truly known as the inheritor of 90 years experiences in Iran oil industry in the fields of refining, oil products transportation and distribution and oil establishments engineering and construction. After being reformed from this company has performed new duties of oil products marketing and exporting special products surplus to construction of refineries and marine platforms. In such an environment they train their personnel through advanced and professional courses and try to enable their organizations to obtain new organizational competencies in order to stay competitive in international oil market. Mehdi ebrahimi has presented some courses as a project management lecturer in this area. |

## Major Recent Consulting and Research Experience

| <u>Project title</u>  | <u>Description</u>   | <u>Client</u> | <u>Year</u> |
|---|--|---------------|-------------|
| <b>Development of Project Management methodology</b>  | Development of a project management methodology for Kermanshah petrochemical company, delivering best practices for 17 managerial areas to the client.   |               | 2008        |
| <b>Development of Project Management methodology</b>  | Development of an excellence methodology for Damavand petrochemical company. It has been developed by a group of professionals which Mehdi Ebrahimi has been a member of the group.  |               | 2010        |
| <b>Assessment of Iranian petrochemical projects performance</b>   | A program to assess many Iranian petrochemical mega projects by academic and industrial experts, in order to evaluate their performance during project lifecycle. More than 10 experts were involved in this project and major causes of delays and cost overrun were identified. An improvement plan developed as a final result of this project.                           | PMRDC         | 2007        |
| <b>Development of Iranian petrochemical Information society (portal)</b>  | Development of a portal to provide various information such as under construction projects, experts, suppliers, roads and productions of Iranian petrochemical projects was the main goal of this project. Now it can be found at: <a href="http://www.petronet.ir">www.petronet.ir</a> . A team consists of 10 expert developed this site.                                  | PMRDC         | 2008        |
| <b>Development of Project management competency standard and training system for Iranian petrochemical projects</b> | Development of a structured competency standard that defines the required competencies for each level of management in Iranian petrochemical project was the main goal of this project. The standard and system was developed by Asia Pacific International College (APIC). The director of this project was Prof. Ali Jaafari. Ali Bayati was the client's project manager. | PMRDC         | 2005        |
| <b>Health assessment of Iranian petrochemical projects</b>  | As a sub-project of above mentioned project, 2 petrochemical mega projects were assessed, to find out the health of those projects in different Business and Strategic areas on different Implementation phases. 4 experts involved in this project for 2 months. As a result, the projects health were defined, analyzed, compared and linked to managers' competencies.    |               |             |

## Industrial Appointments

- **Excellency & maturity Assessment center Head, 2015 to date**, Petrochemical industries development Co., Tehran-Iran
- **Training and Competency Development Expert, 2007 To 2015**, Project Management Research and Development Center, Petrochemical Industries Development Management Co, Tehran- Iran
- **Commissioning manager, 2007**, Shahid Tondguyan Petrochemical Company, Carbon-monoxide Removal plant, Mahshahr– Iran
- **Control room supervisor, 2005-2006**, Shahid Tondguyan Petrochemical Company, CTA-1, Mahshahr – Iran
- **Project engineer, 2004-2005**, Purified Terephthalic Acid Project (PTA), Mahshahr – Iran
- **Process Engineer, 2002-2003**, Bandar Imam Petrochemical Company, Polyvinyl chloride plant, Mahshahr-Iran

## Language Skills

|                |  |
|----------------|--|
| <b>Farsi</b>   | As a Mother Language; He is very fluent and has written many articles in Farsi. Besides that, He has studied that for more than 12 years in School.  |
| <b>English</b> | As a Second Language; He has studied that for more than 8 years. And now he is Fluent in English.  |
| <b>French</b>  | As a third Language; He has studied that for 1 year.   |
| <b>Arabic</b>  | As a Foreign language; He has studied that for more than 3 years in school. Also he is fluent in Reading Arabic, but he is Beginner in other skills. |

## Professional applications

|                                      |   |
|--------------------------------------|---|
| <b>Project Management Software</b>   | MS Project - professional MS, Primavera Project Planner (P6), Primavera Project Planner Expedition (P3e), Pert Master |
| <b>Chemical Engineering software</b> | Aspen, Hysis  |
| <b>Statistical software</b>          | SPSS, Minitab   |